FACEBOOK

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Essca

Facebook Creation

Created by Mark Zuckerberg in 2004

University Social Network in Harvard

& other american universities

Since September $2006 \rightarrow$ opened to everybody







The Company



Headquarters: California

International Headquarter: Dublin



Turnover : 55 billions dollars in 2018

Net earnings : 22 billions dollars in 2018



#1 Social Network Platform







Product / Services





Facebook's mission: to give people the power to build community & bring the world close together



The company built the first big worldwide social media that reunited more than two billion of users. It allows to share content, keep contact amon long distances and chat with a lot of people.

World Market

2.3 billion users in 2019
2.32 billion users monthly
1.52 billion users daily on average for December 2018



Comparison: YouTube

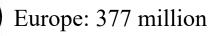
1,90 billion users monthly on average in 2018
> 30 million users daily on average in 2018

29,8% of total population

Facebook Users Worldwide:



Asia: 873 million

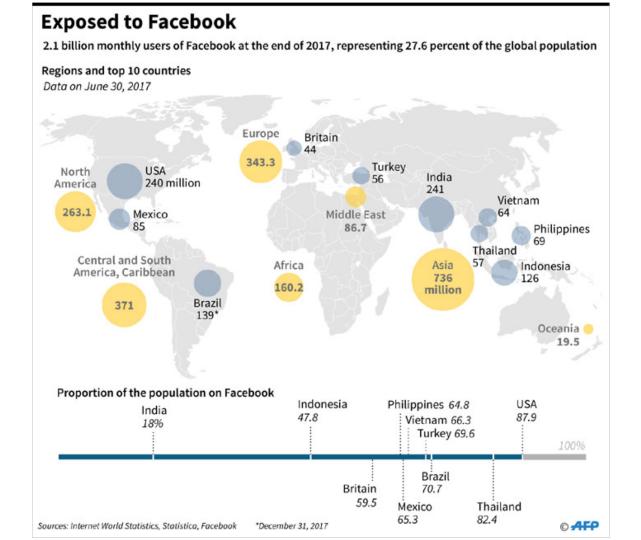


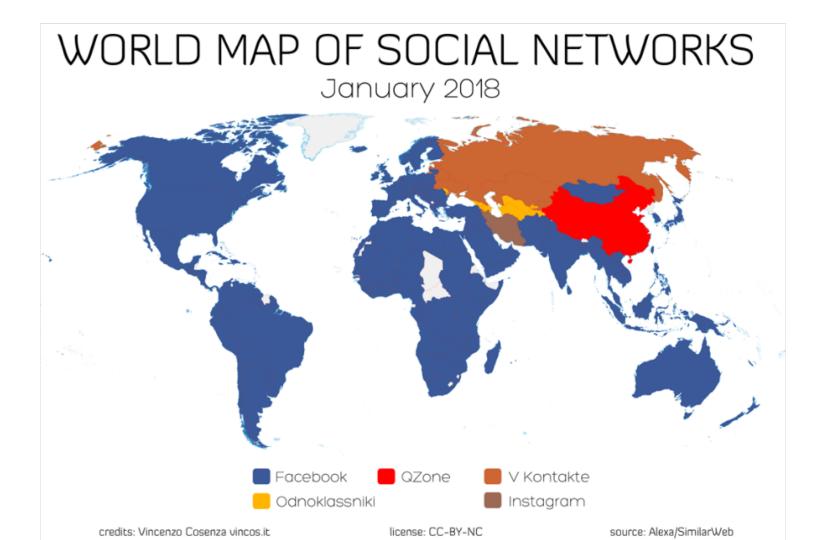


US & Canada: 241 million











Facebook In House Lobbying & Consultancies

Financial year: 01/2018 - 12/2018 Estimate of the annual costs related to activities covered by the register: 3,500,000 € - 3,749,000 €

Consultancy Agencies:

FTI Consulting	€ 300,000
Teneo-Cabinet DN	€ 300,000
Flint Global	€ 100,000
EU Strategy	€ 50,000



Facebook In House Lobbying & Consultancies



Facebook is the 12th organisation that spends most money on lobbying in Brussels.



Facebook is hiring more lobbyists and increasing its lobbying costs after Cambridge Analytica scandal and privacy laws.

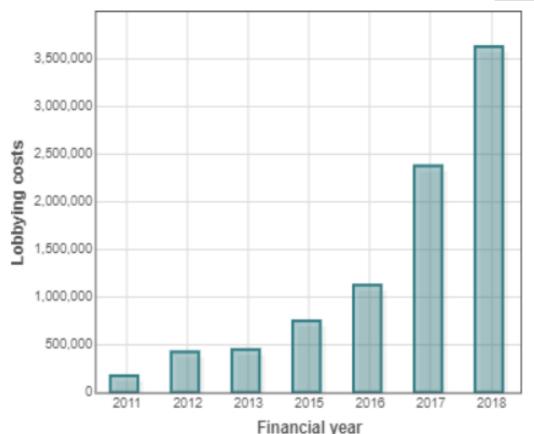


Using in-house lobbyist: 15 people by whom 4 are accredited.



Facebook In House Lobbying & Consultancies

Facebook has tripled their lobbying costs between 2016 and 2018.



Lobbying via Associations

Facebook is a member of the following organisations:

- American Chamber of Commerce EU
- Application Developers Alliance
- British Chamber of Commerce
- Business Europe
- Computer and Communications Industry Association (CCIA)
- European Internet Services Providers Associations (EuroISPA) 9,9
- European Digital Media Association (EDIMA)
- European Internet Foundation (EIF)
- IAB Europe
- Information Technology Industry Council (ITI)
- **Total Spending of These Associations:**

1,000,000 € - 1,249,999 € 100,000 € - 199,999 € 291.573 € 4,000,000€ - 4,249,999€ 400,000 € - 499,999 € 9,999€ 400,000 € - 499,999 € 400,000€ - 499,999 € 300,000 € - 399,999 € 200,000 € - 299,999 € 7,001,572 € - 8,201,564



CCIA, IAB and EDIMA have been heavily lobbying the EU Institutions on the ePrivacy regulations on behalf of Facebook.



Lobbying objectives

16	Juhan Lepassaar, Cabinet member of Andrus Ansip	Digital Single Market	11/10/2018	Brussels	Code of Practice and EU data protection
	Laure Chapuis- Kombos, Cabinet member of Andrus Ansip				
19	Wojtek Talko, Cabinet member of Věra Jourová	Justice, Consumers and Gender Equality	27/09/2018	Brussels, Belgium	Data protection
26		Digital Single Market	17/04/2018	San Francisco, USA	Data protection, disinformation, Al
	Andrus Ansip, Vice-President				
	Vivian Loonela, Cabinet member of Andrus Ansip				
33	Věra Jourová, Commissioner	Justice, Consumers and Gender Equality	23/01/2018	Brussels, Belgium	Hate speech online, Data protection - GDPR, Privacy
	Kevin O'Connell, Cabinet member of Věra Jourová				Shield, E-evidence
	Daniel Braun, Cabinet member of Věra Jourová				
	Renate Nikolay, Cabinet member of Věra Jourová				

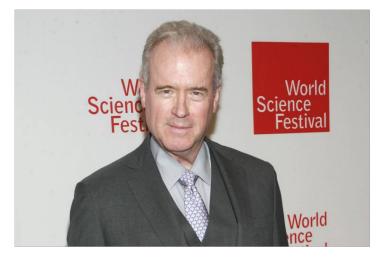
Lobbying





- Why data protection?
- Some controversies
 -> Cambridge Analytica
 -> Trump's Presidential Campaign
 - -> Robert Mercer
 - (Hedgefonds-Manager)
 - -> Election of Trump
- Facebook's solution: It is trying its best to polish its image and reassure both the public and institutions -> by gaining influence in Brussels (and Washington)

Cambridge Analytica



Lobbying

 Nick Clegg, former british Deputy Prime Minister
 2010-2015
 and MEP (Member of the European Parliament)
 1999-2004



- -> is now Head of Global Affairs and Communication for Facebook
- signed code of conduct, new data regulations: not if they will be some, but how they are going to be executed
 - -> Problem: between 2015 & 2018 Facebook reacted very aggressive against almost every regulations



Results of Facebook's Lobbying





"The industry does not need a regulatory push to improve," the company told the Commission in March 2016.



Facebook is not accepting many laws given by the European Commission (e-privacy, hate speech)



Some exceptions: -> the European Commission managed to forbid Facebook's selfregulatory methods for terrorist content

Thank you for your attention!



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